

# GENERAL DIRECTOR

Language proficiency:

EN/Farsi/Italian (B1) /NL (A2)

Proficiency of software:

Excel/ SAP S4/ ERP Odoo/ Adobe

Photoshop and illustrator/ HTML 5/

Microsoft Project/ Microsoft Visio

## Business excellence manager

## SUMMARY

A dynamic and strategic-minded Project Manager with a proven ability to drive continuous improvement projects and enhance operational efficiencies across diverse enterprise levels. Highly skilled in strategic improvement planning, stakeholder engagement, and problem-solving, I integrate an analytical mindset and innovative thinking to identify opportunities for efficiency enhancements, process optimization, and cost savings. As a self-starter and disciplined team leader with attention to details, I have achieved high-performance records of change accomplishments through project management by Agile and Lean principles, advanced IT implementation, and training programs aimed at driving sustainable operational success. Adept in leading transformative change initiatives and fostering a culture of continuous improvement

## EDUCATION

### MBA Management Engineering - Business Administration

### Bsc. Civil Engineering

## SKILLS

- Demonstrated proficiency in change management methodologies and project management, with Agile and Lean Six Sigma Green Belt certification.
- Extensive experience in end-to-end supply chain management, with advanced knowledge of ERP systems.
- Skilled in business process management (BPMN) and financial acumen with a focus on cost-saving initiatives. o Strong leadership abilities with a collaborative approach, fostering teamwork and driving continuous improvement.
- Excellent collaboration, communication and negotiation skills, capability in stakeholder engagement.
- Adaptable and resilient under pressure, with a commitment to delivering results in fast-paced environments.

## CERTIFICATES

- Project Management Professional – PMP Certification Course
- Lean Six-Sigma Green Belt and Business Process Modelling certified by PMI
- Advanced business and statistics analyst certified by NASBA

## WORK EXPERIENCE

### General Director/ Business excellence manager

- Managing projects with a drive-for-result attitude, from inception to completion (scope, schedule, and budget).
- Led a team of R&D specialists, fostering a collaborative work environment and achieving team performance targets.
- Successfully implemented IT enhancements through ERP system (Odoo), resulting in significant time and cost savings on cross-functional business processes.
- Resolved production bottlenecks and facilitated three new scale-up/product launches with manufacturing partners.
- End-to-end supply chain management responsibilities, including production orders, inventory management, and supplier relationship management, aligning with overall business objectives.
- Established effective communications with stakeholders, suppliers and customers to ensure alignment with organizational goals

### OPEX/ Supply Chain Manager

- Managed Lean Six Sigma improvement projects, achieving significant cost savings, production capacity increases, and waste reduction.
- Led end-to-end supply chain operations, overseeing procurement, logistics, inventory management, and distributions. - Enhanced Warehouse Management System (WMS) to facilitate inventory controls, improve data accuracy, and streamline inbound and outbound processes.
- Administered implementation of ERP systems, increasing efficiency and transparency of cross-functional processes.
- Analyzed data and interpreted KPIs to identify opportunities for process improvement and cost savings.
- Developed and implemented risk mitigation strategies to minimize the impact of supply chain disruptions.
- Championed a culture of continuous improvement through training and engagement, resulting in sustained performance improvements and operational agility.